



NORTHEAST WINDOW & DOOR ASSOCIATION

191 CLARKSVILLE ROAD • PRINCETON JUNCTION, NJ 08550
PHONE: 609-799-4900 • FAX: 609-799-7032 • WEB: www.nwda.net

N E W S L E T T E R

Fourth Quarter - 2008

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RiteScreen*

*Darryl Huber – Treasurer
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*Tony Pauly
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*Zane Stalter
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Keith Oakley

Terry Rex

Michael Sugrue

Bill Donnelly

2009 Winter Meeting & Table Tops • January 26–27, 2009

Make plans to attend NWDA's Annual Winter Meeting and Table Top display, held on Monday and Tuesday, January 26 and 27, 2009 at Trump Plaza in Atlantic City, NJ. If you have not done so already, you can reserve your room by calling 800-677-7378. Be sure to tell them you are with NWDA and get the special room rate for NWDA attendees of \$75.

Don't miss out on your opportunity to ...

- Be the first to see the new products being offered by our supplier members in 2009.
- Secure your seat in the audience to find out what the banking crisis means to you.
- Make sure you are on hand to gain valuable insight into where the Industry is headed in 2009.
- Catch up with friends and colleagues in a relaxed and fun setting.
- Learn more about NWDA's plans for the future, and how we are gaining ground in Washington to represent YOU.

Attention Suppliers: Did you know that this year we are making it more affordable than ever for you to participate?

NWDA is picking up your first night's stay at Trump Plaza when you purchase a Table Top at the Winter Meeting!

Visit nwda.net for more details, or call NWDA Headquarters at 609-799-4900.

NWDA'S MISSION:

The Northeast Window and Door Association represents window and door manufacturers, supported by suppliers, for the goal of providing affordable access to information and education regarding the market, government, building codes, and business influencers shaping the window and door marketplace.

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Schedule at a Glance:

Monday

1:00–4:00pm Board of Directors Meeting
3:00pm Table Top Set-up /
Registration Open

6:00–8:00pm Welcome Reception /
Table Tops Open

Tuesday

7:30–8:30am Breakfast / Table Tops Open
8:30am–1:00pm Educational Session

1:00pm–2:30pm Buffet Luncheon /
Table Tops Open

Attention Window & Door Manufacturers Visit exhibitors and participate in an exciting raffle for a GPS Navigation System!

A drawing will be held in the exhibit hall at the end of Tuesday's exhibit session.

Only window and door fabricators who have visited a minimum number of exhibitors are eligible to enter the drawing. You will be provided an Entry Form at the registration desk and you must be present during the drawing to win.

****Check out the Table Top Showcase on the next two pages to find out what companies will be exhibiting at the Winter Meeting****

NWDA would like to thank DAC Products, RiteScreen, Spectra Gases and Vision Products for their support with newsletter sponsorship.

Table Top Buzz

See What the Industry's Leading Suppliers Have in Store for You!

ARCHITECTURAL TESTING

York, PA
(717) 764-7700
Contact: Chris Desenberg
cdesenberg@archtest.com
www.archtest.com

Products/Services:

With 9 strategic locations throughout the United States, Architectural Testing provides:

- Testing Services: full scale preconstruction mock-up testing, thermal evaluations, seismic performance, blast resistance, acoustical performance, hurricane wind blown debris testing and a wide array of material testing capabilities
- Certification Services: certification of vinyl siding, deck and hand rails, garage doors, steel studs, blast-resistant products, acoustical performance, product evaluation and quality assurance, and training of installers of windows and siding
- Engineering Services: structural analysis, design wind load analysis, and code compliance evaluations

AUTOMATED WINDOW MACHINERY

Akron, OH
(330) 535-9200
Contact: Todd Tolson, VP Sales
ttolson@automated.com
sales@automated-inc.com
www.automated-inc.com

Products/Services:

- Custom machinery design & build for PVC and Aluminum windows and doors
- CNC machining centers, welders, cleaners, saws
- Material handling, carts, assembly tables (fixed and tilting)
- Fixturing for all models and makes of fenestration machinery
- Teflon, saw blades, cutters for all equipment
- Automated Machinery is based in a company owned 30,000 sq. ft. facility with crane capacity to ten tons

CHELSEA BUILDING PRODUCTS

Oakmont, PA 15139
(412) 826-8077 ext. 357
Contact: Les Lundeen Jr
llundeen@cbpmail.com
www.chelseabuildingproducts.com

Products/Services:

- Supplier of extruded vinyl lineals to the window manufacturing industry

- Products offered for both the new construction and replacement markets
- Also Custom Profiles and PVC Compound Sales

DAC PRODUCTS

East Bend, NC
(800) 431-1982
www.dacproducts.com
Contact: Todd Woods
twoods@dacproducts.com

Products/Services:

DAC Products is a leader in quality carrying cases, displays, and demonstrations for the window and door industry. DAC's products and services are:

- Showroom Displays – Full size product displays
- Carrying/Display Cases – Suitcases which convert to a displays
- Demonstration Products – Soft side cases for product presentations
- Graphics and Printing – Screen and wide format digital printing
- Inventory and Fulfillment – Customer product samples or installation into cases/displays, warehousing, and shipment to the end user

Custom designs can be produced utilizing Wood Working, High Pressure Laminating, Sewing, Plastic Fabrication, and Graphics Departments.

FENETECH

Aurora, OH
(330) 995-2830
Contact: Tibor Ternai
Tibor_ternai@fenetech.com
www.fenetech.com

Products/Services:

- FeneTech provides its FeneVision® family of software products
- FeneVision® provides the software tools needed to fully integrate a manufacturing facility from order entry thru shipping
- FeneTech also develops custom software applications

FOUR-JAKS

Fairlea, WV
(304) 645-6717
Contact: Scott E. Beard
scott@four-jaks.com
www.four-jaks.com

Products/Services:

- Injection Molding

- Metal Stamping
- Die Casting
- Design Engineering
- Prototyping
- Custom Tooling
- Patented Coil Balance Systems
- Impact Products

GRAND OPENINGS

Murrysville, PA
(724) 325-2029
Contact: Keith McGaulley
Tangent1@alltel.net

JOHN EVANS' SONS

Lansdale, PA
(215) 368-7700
Contact: Sam Davey
sales@springcompany.com
www.springcompany.com

Products/Services:

- Constant Force "Coil" Balance Systems
- Constant Force Balance Springs
- Wire Forms and Stampings

MIKRON INDUSTRIES

Rainbow City, AL
(815) 209-9035
Contact: Eric Thompson
eric_thompson@mikronvinyl.com
www.mikronvinyl.com

Products/Services:

- Mikron Industries is a leading manufacturer of vinyl and composite window and door systems and extrusions
- As a technology, design and tooling leader, Mikron has the experience to quickly engineer and deliver better window and door systems
- Partnering with Mikron can provide solutions to help build your business

PPG INDUSTRIES

Cheswick, PA
(412) 820-8635
Contact: Kevin Lechwar
klechwar@ppg.com
www.ppg.com

Products/Services:

- Float glass
- Tempered glass
- Low-e glass
- SunClean (self-cleaning glass)
- Pattern glass
- Starphire (Ultra Clear, Low iron glass)
- Tinted glass
- Fabricated Products

PRYSM MARKETING

Doylestown, PA
(800) 697-7976
Contact: Spencer Wilkinson
swilkinson@prysm-marketing.com
www.prysm-marketing.com

Products/Services:

- Marketing and sales of component parts and related products to manufacturers of windows, doors and insulated glass in the Eastern portion of the US

RITESCREEN

Elizabethville, PA
(800) 949-4174
Contact: Kelly King
salesinfo@ritescreen.com
www.ritescreen.com

Products/Services:

- Fabricated window screens and patio door screens for residential and light commercial applications needing ventilation and/or insect protection
- Aluminum swing screen doors
- Pre-cut & notched grid/muntin bar
- Steel rebar for vinyl windows & doors
- All applicable insect screen accessories

ROYAL WINDOW AND DOOR PROFILES

Lachenaie, Quebec, Canada
(866) 777-1210
Contact: Jim Legacy
jlegacy@royalgrouptech.com
www.royalplast.ca

Products/Services:

- Rigid PVC lineal for window and door fabricators
- Cellular PVC mouldings, trim boards, and window and door components
- Sliding door division (Royalplast)
- Raw material supply (Georgia Gulf Corp) PVC resin and compound

TBP CONVERTING

Phoenixville, PA
(800) 850-3338
(610) 482-6000
Contact: Sean Coary
scoary@tbpconverting.com
www.tbpconverting.com

Products/Services:

- TBP Converting is a converter / distributor of products for the Window and Door Industry
- TBP Converting offers products that combine high quality with cost effectiveness and backs them up with service that delivers quick access and

quick conversion from raw material through shipment

- We provide foam products in rolls, spools and customized die cuts
- Along with a full line of single and double-sided foam tapes, TBP Converting is also an authorized supplier of silicone sealants, adhesives, specialty tapes and protection films
- We pride ourselves in providing the highest quality products and services to our customers

SPECTRA GASES

Branchburg, NJ
(800) 932-0624
Contact: Tom Gallagher
Email: tomg@spectragases.com
Website: www.spectragases.com

Products/Services:

- Krypton Gas
- Krypton and Argon Gas Mixtures
- Krypton Gas Recovery System

TRUTH HARDWARE

Woodstock, CT
(800) 315-7493
Contact: Jim Hammond
jhammond@truth.com
www.truth.com

Products/Services:

- Designers and manufacturers of quality operating hardware for windows, patio doors and skylights
- Manufacturers of hinges, operators and locking systems for casements, awning and hung/slider windows and rollers, handles and locking systems for patio doors

VENTANA USA

Export, PA
(724) 325-3400
Contact: Tony Pauly
tpauly@ventanapa.com
www.Ventana-USA.com

Products/Services:

Ventana USA now offers its customers exclusive new order entry software that allows them to quote and order shapes and garden windows from their computers 24/7. The system is tailored to each customer's buying habits and gives them direct access to everything they need to specify Ventana's shapes and accessories. All without picking up the phone or sending a fax. Our product line includes:

- Architectural Vinyl Windows including Specialty Shapes, Garden Windows, Arched Casement Windows,

Operable Octagon and Casement and Awning Windows

- Specialty Grids, Radius Casings and Jamb Extension
- Check with us on our new Bay & Bow Window Program

VENTURE TAPE CORP.

Rockland, MA
(781) 331-5900
Contact: Brian Hommel
bhommel@venturetape.com
www.venturetape.com

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- Cellular Glazing Tapes: medium density, closed cell and inert polyolefin foam
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WTS PARADIGM

Middleton, WI
(608) 664-9292
Contact: Amber Mau
amau@windowengineering.com
www.wtsparadigm.com

Products/Services:

- WTS Paradigm delivers software configuration for stock and custom products in all the following markets:
 - Stile and Rail Doors
 - Vinyl Windows
 - Entry Doors
 - Complex Wood Windows
 - Wrought Iron Systems
 - Sun Rooms
 - Aluminum Windows
 - Stained Glass Units
 - Insulated Glass
- WTS Paradigm delivers on our promise of product configuration solutions designed specifically for the needs of window and door manufacturers

Table Tops as of December 5, 2008

Member Profile: Al Dixon, Southwest Vinyl

Learning about your fellow NWDA members

With this column, NWDA lets readers get to know fellow members better.



Please provide a brief overview of your company:

Southwest Vinyl Windows, Inc. manufactures vinyl windows, both replacement and new construction. Our line includes mechanical and welded windows as well as bow, bay and picture windows. We also manufacture aluminum patio and window awnings. We are located in Yeadon, Pennsylvania and serve clients in the tri-state region of Pennsylvania, New Jersey and Delaware.

What are your main responsibilities/duties at your company?

I am the president and owner and oversee the day to day operations of the plant.

How long have you been with your company?

Southwest has been in business since 2000.

Where did you work previously and in what position?

I was employed as foreman for over twenty years at Ca-Stone Products in Philadelphia. When the owner, Harry Rolnick, retired I bought his equipment, leased new space, and Southwest was born.

What special honors, awards and/or recognition have you received within your field or by your company?

Over the past several years, we have been involved with Lutheran Social Services and have employed recent immigrants most often from regions of the former Soviet Union, and we were honored with a luncheon and presentation.

What recent changes, additions and/or improvements have you implemented in your company?

As a relatively new and growing company, we are a work in progress.

We have added new and upgraded equipment to our production facilities and our focus will be on continued growth.

Are you or your company affiliated with industry and/or professional organizations in addition to NWDA?

We are a member of the Philadelphia Better Business Bureau and the Delaware County Chamber of Commerce.

What has been your personal involvement with NWDA to date?

I joined NWDA a few years ago and attended all of the meetings with my wife, Susan. Bill Donnelly asked me to join the Board about two years ago.

What is your favorite thing about NWDA?

I enjoy meeting with others in the industry and even after years in the business, there is always something new to learn. I also enjoy the table tops and the presentations at the meetings.

What are your leisure time talents, hobbies, community involvements or interests?

My wife and I love to travel. My life-long interest has been the space program and astronomy. We've been to the Griffith and Lowell Observatories, NASA facilities, and are planning a trip to Alaska so we can see the Northern Lights.

Do you have a spouse or children/grandchildren?

I am married to Susan who, as many of you know, attends the meetings with me (and is a Vice President of Southwest). I have four children, two step-children, and nine grandchildren.

Upcoming Meetings



NWDA Winter Meeting & Table Tops

January 26-27, 2009

Where: Trump Plaza
Atlantic City, NJ
Tel: 800-677-7378
Room Rate: \$75.00

NWDA Summer Meeting & Golf Outing

July 20-21, 2009

Where: Marriott Seaview
Resort, Galloway, NJ
Tel: 800-228-9290
Room Rate: \$225.00

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Association News

Northeast Window & Door Association Announces Its Sixth Annual Scholarship Recipients

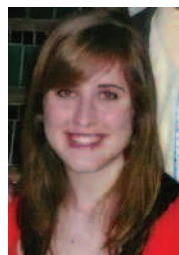
NWDA is pleased to announce the recipients of their annual scholarship. This year's winners are Kirstin Kirby of Southampton, PA and Megan Sugrue of Export, PA.

Scholarships are offered to children and employees of NWDA member companies exclusively, and are designed to recognize college juniors and seniors who have demonstrated excellence in both academic achievement and extracurricular activities such as community service.



Kirstin is a Biology major at Gettysburg College who aims to someday become a dentist or doctor. She currently serves her campus community as a Chemistry Teaching Assistant as well as a campus tour guide. Additionally, Kirstin is very involved with community service and volunteers with the Hospital Elder Life Program (HELP) program at Abington

Memorial Hospital. This program allows for patients over 70 to have daily visitors. Among many other achievements, Kirstin was elected to the Women's Pan-Hellenic Council (overriding body of sororities) as a sophomore when previously this position was only held by upperclassmen. Kirstin is the daughter of Tom Kirby of TBP Converting.



The second recipient, Megan, is an English major at Northwestern University. In addition to holding an exceptionally high GPA, Megan plays an active role in her community both on and off campus. Megan is a Business Producer for her school theater where she is responsible for creating budgets, raising money and overseeing publicity. Additionally she is a volunteer

at the Mather Nursing Home where she ministers to the sick and coordinates other volunteers. Someday Megan dreams of establishing her own publishing house dedicated to literatures of non-Western countries, presenting them to a larger audience without compromising unique literary style and content to conform to popular standards. Her hope is to promote cultural understanding, tolerance, and respect through literature and community involvement.

Megan is the granddaughter of George Yuhasz co-founder/co-owner of Winchester Industries which started 25 years ago. She is also the daughter of Michael Sugrue, NWDA's own immediate Past President.

Each scholarship application was reviewed by NWDA's scholarship advisory board. All candidates are judged "blind" in a process that includes the review of transcripts, letters of recommendation, essays and summaries of extracurricular activities. The recipients selected best reflect all of the qualities that were desired in a candidate.

For more information about the scholarship program, contact JoAnna Laskas, at (609) 799-4900, email her at jlaskas@nwda.net, or visit the NWDA website at www.nwda.net. Applications for 2009 will be available in the spring.

Secure Your Advertising Sponsorship in the NWDA Newsletter today!

NWDA's newsletter is a great marketing tool for your company. Your ad will be seen by a targeted audience of window and door manufacturers and suppliers — a great way to get your name out to potential customers!

Call Jen Thayer at 609-799-4900 or email her at jthayer@nwda.net immediately if you are interested. All sponsorships are sold on a first-come first-served basis and have sold out early every year!

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NWDA Board Members go to The Hill

On Wednesday, October 29, NWDA's Board of Directors traveled to Washington, DC for their Fall Meeting. Why go so far south to meet? In addition to conducting regular association business, the board went to DC with the added goal of gaining more national exposure for NWDA and its membership, as well as to further educate themselves on the workings of our legislature.



The National Association of Manufacturers (NAM) generously offered meeting space at their Headquarters for our group. NAM's proximity to Capitol Hill allowed board members to spend the latter half of the day meeting with staff from Representative Mike Castle's office as well as staff from Senator Joseph Biden's office.

Board members took this opportunity to share some of NWDA's concerns with the way current legislation minimizes the vinyl window and door industry's impact on energy conservation. NWDA's first steps toward establishing a rapport with Washington representation found solid ground with staff members who were incredibly receptive to hearing our issues. However, board members discovered that there is much work still to be done in educating decision makers about the economic and environmental impact of our products; this is work that all members will be called upon to get involved with.

October's trip helped the board establish a preliminary procedure for reaching out to Washington representatives. Look for NWDA to provide this blueprint to you in the coming months. The next step is to arm members with the tools needed to begin impacting the decisions made in Washington that affect you and your business. You represent jobs. You represent energy-savings. Your voice should be heard, and NWDA is committed to making sure that happens.



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Avoiding the Landfill: The Recycling of Vinyl Windows and Doors

The North American window and door industry has entered a new phase in its commitment to environmental sustainability through recycling, according to *Avoiding the Landfill: The Recycling of Vinyl Windows and Doors*, a recently released paper by the Vinyl Material Council (VMC) of the American Architectural Manufacturers Association (AAMA).

"The number of vinyl window and door units being replaced has been historically very low. But this figure is expected to increase significantly over time, due primarily to the volume of vinyl windows and doors installed since the early 1980s," says Kim Litz, chairman of the VMC Green and Sustainability Committee, the group who developed the white paper.

Vinyl is an attractive recycling target because it can be melted and reformed repeatedly, enabling nearly 100% of all industrial waste generated in the production of vinyl to be recycled via closed-loop recycling. Also noted is the high percentage of post-industrial vinyl (80%) that is being reclaimed and recycled.

AAMA's VMC reports that for a recycling program in North America to be both sustainable and economically feasible, there would have to be a sufficient number of collection centers spread across the continent, along with a logistics network to support the transportation of materials to recyclers. North America's significant vinyl recycling infrastructure has more than 70 vinyl recycling operations and 80 manufacturers, whose products include recycled vinyl; the continent is well positioned for a post-consumer vinyl recycling program that would include window and door units.

To stimulate collection and delivery of vinyl windows and doors to certified recyclers, the paper suggests the possibility of funding support from window and door manufacturers. The paper notes the success of a European vinyl industry recycling initiative known as Recovynyl, which provides financial incentives to support the collection and sending of PVC waste to accredited waste recovery companies and recyclers. The incentive payments help offset the higher cost of recycling, in comparison to such alternatives as landfills.

Avoiding the Landfill: The Recycling of Vinyl Windows and Doors is available for download, at no cost, by visiting the AAMA Publication Store at www.aamanetstore.org and searching for product code VM-5.

Let RiteScreen provide your solution!



Contact us to find out more

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1-800-949-4174
salesinfo@ritescreen.com

Member News – What's New With You...

As a member of the association, NWDA is pleased to include news about your company, people and products. If you would like to include news in a future issue, send a press release to Jen Thayer at NWDA Headquarters: jthayer@nwda.net. Make sure your public relations and marketing personnel are aware of this opportunity.

B.F. Rich, owned by their management group and Michael D. Sifen, a Virginia real estate developer, has been manufacturing windows and doors since 1957. B.F. Rich focuses on high-end vinyl windows and doors, supplying new construction, renovation and light commercial products through a network of dealers along the East Coast. During 2008 the company promoted its “Go Green Today” campaign with the introduction of the Envirosealed™ Window program. In November 2008 the company introduced their “Green to Greener” campaign with the introduction of the Green Shield Window program. This Performance x6 package is available in three window models for new construction, renovation and light commercial markets.

www.bfrich.com

Crystal Window & Door Systems recently participated in Design Philadelphia, an annual two-week celebration of global architectural design and urban planning in the heart of the city. Design Philadelphia includes exhibits, studio tours, lectures, and other public events covering everything from furniture and textiles for interior design to modular and prefabricated home design. This year the theme centered on sustainable, environmentally savvy design, with an emphasis on affordability.

Invited to participate along with one of its premier customers, Philadelphia-based installation firm Emerald Windows, the challenge for Crystal was to provide fenestration for a demonstration modular home created from metal cargo containers. Crystal donated its Series 8200 aluminum awning windows to the “temporary neighborhood” outdoor exhibition A Clean Break, looking at how affordable, environmentally low-impact, prefabricated structures can be integrated with global urban environments. A Clean Break was curated by Minima Gallery with partners including Habitat For Humanity and the Urban Land Institute of Philadelphia.

“With a rapidly urbanizing world, emerging countries and even developed ones may benefit from exhibits of low-cost, low-impact scalable temporary housing such as this,” said Steve Chen, Executive Vice President of Crystal Windows. “The organizers of Design Philadelphia were seeking companies whose products and services reflect the focus of the exhibition – good design, good quality, affordable, modern, and very green. Our top grade aluminum window product line definitely fits the bill, and we were excited to be part of this trend setting global design concept event.”

The Crystal Series 8200 aluminum window offers a heavy-commercial AAMA rating, a 2-1/4" deep thermally-broken frame and 1" insulating glass for superior energy efficiency. The narrow frame awning window affords maximum glass viewing area and superior ventilation capability. The window is well suited for a wide variety of building applications.

www.crystalwindows.com

DAC Products, manufacturer of displays and samples for the window and door industry, was recently named nineteenth for outstanding sales growth in the Annual WOOD 100 Report. The report profiles and ranks 100 fast-growing woodworking companies, and was published in Wood & Wood Products magazine.

In addition to the WOOD 100, DAC has been named a Fast 50 recipient by The Triad Business Journal. The award honors the top fifty growth companies in central North Carolina. The Fast 50 criteria include a three year sales history in its selection process.

Tony Smith, President of DAC Products, credits his employees' skills and dedication to the company's growth. Vice President of Sales and Marketing, Todd Woods stated “We are very thankful that we have been able to sustain and increase our sales in what has been a fairly tough time in the window industry”. Woods added “I think the relationships developed over the past, along with our newer customers, have contributed to DAC's success.”

www.dacproducts.com

Ventana USA is now manufacturing bay and bow windows. The new Series 2600 Bay and Bow windows are offered as wood bucks or as completed units with windows installed. Wood buck-only units can be shipped either KD or assembled. They are built with 5/4-inch exterior grade plywood, have all-threaded steel rods for reinforcement at the mullions, and an eyelet hanging bracket system. For completed units, customers have the option of supplying their own vinyl casement, picture, single-hung or double-hung windows glazed or unglazed, with or without sash. The interior and exterior are capped with a white or tan vinyl trim kit that will not chip, rot, or peel and will never need to be painted. The interior head board, seat board and jamb are available in birch or oak veneer and in white or tan high-pressure laminate. Cable support units are provided with both wood bucks and completed units. Options include insulation installed under the seat board and knee braces.

www.ventana-usa.com



Message from the Executive Director, JoAnna Laskas

“Let us love winter, for it is the spring of genius.” - Pietro Aretino

Winter allows us time to reflect on the year that is passing, as well as to spend our time planning for the year that is on the horizon; in winter we have a unique opportunity to learn from the past, build on our strengths, and adjust in areas as needed. As you take this approach within your own organizations, NWDA's board of directors and staff are doing the same with your association. We have many exciting initiatives on the slate for 2009 ... initiatives that will allow NWDA to better represent you and serve the needs of your business well into the future. We also have a new team member on board who is eager to help shape the future of NWDA. Jen Thayer has replaced Jen Witte as NWDA's Coordinator and I am looking forward to introducing her to each of you in January.

And as I reflect on 2008, I see that NWDA has not been immune to the changing times that have affected our country over the past year, with the last few months being no exception to the rule. No sooner did I share with you the news of Chuck Wetmore's early ascendance to our group's presidency, than I learned that he would not be able to continue to serve. While I was fortunate to have the opportunity to work with Chuck in his capacity as

Vice-President, I regret that we did not get to work together as he assumed stewardship of NWDA; I am confident that he would have made a fantastic leader for our association.

On behalf of the board I would like to thank Darryl Huber of B.F. Rich for serving as both association Treasurer as well as Interim President until our January elections. I would also like to extend our thanks to Kelly King of RiteScreen for her continued service as an officer of the association. This continuity in executive leadership allows NWDA to maintain a steady direction in these times of change.

“Winter is the time of promise because there is so little to do — or because you can now and then permit yourself the luxury of thinking so.” - Stanley Crawford

Take advantage of the quiet time that Winter traditionally brings — catch up with old friends and discover new business opportunities at NWDA's 2009 Winter Meeting and Table Tops. We'll be back in Atlantic City at Trump Plaza on January 26 & 27. I am really looking forward to seeing each of you there as we celebrate the beginning of a New Year which will surely bring us all new fortunes!

Have a very happy and safe holiday season!

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